



# ECOSYSTEM WORKFORCE PROGRAM

## Contractor Guide to Selecting a NAICS Code

As of October 2003 all contractors doing business with the Forest Service and BLM must do so via electronic commerce through computer access to the Internet and register with Central Contractor Registration (CCR) at <http://www.ccr.gov/>. To register in CCR or PRO Net you must be identified with a particular industry using the North American Industry Classification system (NAICS), as well as an SIC code—the old code system replaced by NAICS. With all electronic commerce, agencies searching for contractors must use NAICS codes to find the right kind of business. It is very important that you choose your NAICS code so that the agency can find you. The table below shows the NAICS codes most frequently assigned to contracted Forest Service and BLM projects, with the NAICS title and description and the corresponding SIC code.

Since the NAICS replaced the SIC code system in the mid-1990's some NAICS codes have changed. The table below shows the appropriate 2002 NAICS code for obsolete NAICS categories\*. To be sure, however, check to see which NAICS best fits your business by reviewing the descriptions here or with on-line NAICS guides. For further help go to the U.S. Census Bureau or Small Business Administration websites listed below.

- Census Bureau NAICS website: <http://www.census.gov/epcd/naics02/naicod02.htm>
- SBA NAICS website <http://www.sba.gov/businessop/standards/naics.html>
- SIC to NAICS conversion <http://epic.od.nih.gov/naics/index.asp>

***Most frequent NAICS codes assigned to  
Bureau of Land Management and Forest Service contracts in Oregon from 1997 to 2002***

NAICS	NAICS Title	Total	BLM	FS
<b>111421</b>	Nursery and Tree Production (corresponds to SIC 0181)	<b>11</b>	<b>1</b>	<b>10</b>
	This U.S. industry comprises establishments primarily engaged in (1) growing nursery products, nursery stock, shrubbery, bulbs, fruit stock, sod, and so forth, under cover or in open fields and/or (2) growing short rotation woody trees with a growth and harvest cycle of 10 years or less for pulp or tree stock.			
<b>113110</b>	Timber Tract Operations (corresponds to SIC 0811)	<b>17</b>	<b>17</b>	<b>0</b>
	This industry comprises establishments primarily engaged in the operation of timber tracts for the purpose of selling standing timber.			
<b>113210</b>	Forest Nurseries and Gathering of Forest Products (corresponds to SIC 0831)	<b>42</b>	<b>4</b>	<b>38</b>
	This industry comprises establishments primarily engaged in (1) growing trees for reforestation and/or (2) gathering forest products, such as gums, barks, balsam needles, rhizomes, fibers, Spanish moss, ginseng, and truffles.			

<b>NAICS</b>	<b>NAICS Title</b>	<b>Total</b>	<b>BLM</b>	<b>FS</b>
<b>113310</b>	Logging (corresponds to SIC 2411)	<b>18</b>	<b>12</b>	<b>6</b>
	This industry comprises establishments primarily engaged in one or more of the following: (1) cutting timber; (2) cutting and transporting timber; and (3) producing wood chips in the field.			
<b>115112</b>	Soil Preparation, Planting, and Cultivating (corresponds to SIC 0711)	<b>42</b>	<b>25</b>	<b>17</b>
	This U.S. industry comprises establishments primarily engaged in performing a soil preparation activity or crop production service, such as plowing, fertilizing, seed bed preparation, planting, cultivating, and crop protecting services.			
<b>115310</b>	Support Activities for Forestry (corresponds to SIC 0851)	<b>1626</b>	<b>421</b>	<b>1205</b>
	This industry comprises establishments primarily engaged in performing particular support activities related to timber production, wood technology, forestry economics and marketing, and forest protection. These establishments may provide support activities for forestry, such as estimating timber, forest firefighting, forest pest control, and consulting on wood attributes and reforestation.			
<b>234110</b>	Replaced by 237310, Highway, Street, and Bridge Construction (corresponds to SIC 1611)	<b>239</b>	<b>30</b>	<b>209</b>
	This industry comprises establishments primarily engaged in the construction of highways (including elevated), streets, roads, airport runways, public sidewalks, or bridges. The work performed may include new work, reconstruction, rehabilitation, and repairs. Specialty trade contractors are included in this group if they are engaged in activities primarily related to highway, street, and bridge construction (e.g., installing guardrails on highways).			
<b>234120</b>	Replaced by 237310, Highway, Street, and Bridge Construction (corresponds to SIC 1622)	<b>43</b>	<b>12</b>	<b>31</b>
	This industry comprises establishments primarily engaged in the construction of highways (including elevated), streets, roads, airport runways, public sidewalks, or bridges. The work performed may include new work, reconstruction, rehabilitation, and repairs. Specialty trade contractors are included in this group if they are engaged in activities primarily related to highway, street, and bridge construction (e.g., installing guardrails on highways).			

<b>NAICS</b>	<b>NAICS Title</b>	<b>Total</b>	<b>BLM</b>	<b>FS</b>
<b>234930</b>	Replaced by 237990, Other Heavy and Civil Engineering Construction (corresponds to SIC 1629)	<b>12</b>	<b>3</b>	<b>9</b>
	This industry comprises establishments primarily engaged in heavy and engineering construction projects (excluding highway, street, bridge, and distribution line construction). The work performed may include new work, reconstruction, rehabilitation, and repairs. Specialty trade contractors are included in this group if they are engaged in activities primarily related to engineering construction projects (excluding highway, street, bridge, distribution line, oil and gas structure, and utilities building and structure construction). Construction projects involving water resources (e.g., dredging and land drainage), development of marine facilities, and projects involving open space improvement (e.g., parks and trails) are included in this industry.			
<b>234990</b>	Replaced by 237990, Other Heavy and Civil Engineering Construction (corresponds to SIC 1629)	<b>117</b>	<b>69</b>	<b>48</b>
	This industry comprises establishments primarily engaged in heavy and engineering construction projects (excluding highway, street, bridge, and distribution line construction). The work performed may include new work, reconstruction, rehabilitation, and repairs. Specialty trade contractors are included in this group if they are engaged in activities primarily related to engineering construction projects (excluding highway, street, bridge, distribution line, oil and gas structure, and utilities building and structure construction). Construction projects involving water resources (e.g., dredging and land drainage), development of marine facilities, and projects involving open space improvement (e.g., parks and trails) are included in this industry.			
<b>235930</b>	Replaced by 238910, Site Preparation Contractors (corresponds to SIC 1794)	<b>7</b>	<b>0</b>	<b>7</b>
	This industry comprises establishments primarily engaged in site preparation activities, such as excavating and grading, demolition of buildings and other structures, septic system installation, and house moving. Earth moving and land clearing for all types of sites (e.g., building, nonbuilding, mining) is included in this industry. Establishments primarily engaged in construction equipment rental with operator (except cranes) are also included.			
<b>421390</b>	Replaced by 423390, Other Construction Material Merchant Wholesalers (corresponds to SIC 5039)	<b>21</b>	<b>21</b>	<b>0</b>
	This industry comprises (1) establishments primarily engaged in the merchant wholesale distribution of manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in the merchant wholesale distribution of construction materials (except lumber, plywood, millwork, wood panels, brick, stone, roofing, siding, electrical and wiring supplies, and insulation materials).			

<b>NAICS</b>	<b>NAICS Title</b>	<b>Total</b>	<b>BLM</b>	<b>FS</b>
<b>541330</b>	Engineering Services (corresponds to SIC 8711)	<b>15</b>	<b>0</b>	<b>15</b>
	This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.			
<b>541620</b>	Environmental Consulting Services (corresponds to SIC 8999)	<b>28</b>	<b>15</b>	<b>13</b>
	This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on environmental issues, such as the control of environmental contamination from pollutants, toxic substances, and hazardous materials. These establishments identify problems (e.g., inspect buildings for hazardous materials), measure and evaluate risks, and recommend solutions. They employ a multidisciplined staff of scientists, engineers, and other technicians with expertise in areas, such as air and water quality, asbestos contamination, remediation, and environmental law. Establishments providing sanitation or site remediation consulting services are included in this industry.			
<b>541690</b>	Other Scientific and Technical Consulting Services (corresponds to SIC 0781)	<b>14</b>	<b>8</b>	<b>6</b>
	This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on scientific and technical issues (except environmental).			
<b>541710</b>	Resch. & Development in the Physical, Engineering, and Life Sciences (corresponds to SIC 3721)	<b>170</b>	<b>169</b>	<b>1</b>
	This industry comprises establishments primarily engaged in conducting research and experimental development in the physical, engineering, and life sciences, such as agriculture, electronics, environmental, biology, botany, biotechnology, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects.			
<b>541720</b>	Research and Development in the Social Sciences and Humanities (corresponds to SIC 9732)	<b>30</b>	<b>28</b>	<b>2</b>
	This industry comprises establishments primarily engaged in conducting research and analyses in cognitive development, sociology, psychology, language, behavior, economic, and other social science and humanities research.			

<b>NAICS</b>	<b>NAICS Title</b>	<b>Total</b>	<b>BLM</b>	<b>FS</b>
<b>541990</b>	All Other Professional, Scientific, and Technical Services (corresponds to SIC 7389)	<b>31</b>	<b>28</b>	<b>3</b>
	This industry comprises establishments primarily engaged in the provision of professional, scientific, or technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; advertising and related services; market research and public opinion polling; photographic services; translation and interpretation services; and veterinary services).			
<b>561730</b>	Landscaping Services (corresponds to SIC 0782)	<b>8</b>	<b>7</b>	<b>1</b>
	This industry comprises (1) establishments primarily engaged in providing landscape care and maintenance services and/or installing trees, shrubs, plants, lawns, or gardens and (2) establishments primarily engaged in providing these services along with the design of landscape plans and/or the construction (i.e., installation) of walkways, retaining walls, decks, fences, ponds, and similar structures.			

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\* Industry activity in each of the six changed NAICS categories above have been re-distributed to more than one new NAICS code, making it difficult to recommend a clear choice for a single new code. In each case we have selected from among the replacement codes by checking in Forest Service and BLM contract records for the most frequent Product Service Code associated with the obsolete NAICS code, then selecting the replacement NAICS code with a description that best fits those PSC's.