

## Suggested Measures: Employment Results – Procurement Contracting

**Objective #1: Economic benefit for distressed rural communities and businesses**  
(Measures that use information from contracting offices)

No.	Measure	Purpose
1.A	Amount and type of work procured	Determine quantity and type of work offered in recent years
1.B	Number of firms receiving federal contracts and total dollar amount captured by each firm	Determine who is capturing contracts and how concentrated/diffuse the contracting sector is
1.C	Percent of dollar value and contracts captured by small businesses	Determine if small businesses are capturing work
1.D	Percent of dollar value and contracts captured by local contracting firms	Determine if local firms are capturing work
1.E	Number of forest-related local firms registered in Pro-Net and the HUB zone program.	Determine how many local businesses are taking advantage of Pro-Net and the HUB zone program
1.F	Percent of National Fire Plan contracts and contract value that considered local benefit as part of the evaluation criteria	Determine if the agency is using local benefit authority
1.G	Percent of contract value and number of contracts over \$100,000 set aside for HUB zone certified firms	Determine if agency is directing contracts to firms located in economically distressed areas
1.H	Total contract value and number of contracts awarded to HUB zone certified firms	Determine if firms located in distressed areas are winning contracts
1.I	Percent of contracts advertised for and awarded to small disadvantaged businesses [8(a)]	Determine if agency is awarding work to firms owned by people from economically disadvantaged groups [8(a)]

**Objective #2: High quality work in the woods that is rewarded**  
(Measures that use information from contracting offices)

No.	Measure	Purpose
2.A	Percent of contracts that considered best value to the government	Determine if the agency is considering skills and past performance when awarding contracts
2.B	Percent of request for proposals in which price is equal to or less important than other evaluation criteria.	Determine if the agency is considering skills and past performance when awarding contracts

**Objective #3: Healthy forestry businesses**  
 (Measures that use information from contracting businesses)

No.	Measure	Purpose
BUSINESS OUTLOOK		
3.A	Number of firms that felt there was enough work for them last year	Identify firm's opinion about work availability
3.B	Number of firms that consider themselves to be better off than last year	Understand sense of business health
3.C	Number of firms that say the outlook for next year is as good or better than this year	Understand sense of business health
3.D	Number of firms that were awarded more federal contracts dollars than last year	Understand role of federal work in forestry firms
BUSINESS FOCUS AND CAPACITY		
3.E	Number and types of firms in the local community	Determine the extent of the contracting local contracting sector
3.F	Number of employees per firm	Determine business size and employment
ACCESS TO RESOURCES		
3.G	Number of firms that have adequate access to capital	Identify number of firms reporting need for capital
3.H	Number of firms that have adequate access to trained employees	Determine training needs
3.I	Number of firms that have adequate access to trainable employees	Determine workforce needs
3.J	Number of firms reporting that they offer at least some of their employees health benefits	Determine if workers have benefits
3.K	Number of firms reporting that at least one employee missed work because of an on-the-job injury or illness last year	Determine how safe the work is

**Objective #4: Quality jobs for forest workers**  
(Measures that use information from forest workers)

No.	Measure	Purpose
JOB DURABILITY AND EMPLOYMENT OUTLOOK		
4.A	Distribution of the number of months worked in forestry work	Understand how long the season lasts for forest workers
4.B	Distribution of the number of months worked in all types of work	Determine what else people do to make a living and for how long
4.C	Number of workers that filed for unemployment claims last year	Understand job durability
4.D	Number of workers reporting that they worked as much as they wanted last year	Determine the need for additional work for existing forest workers
4.E	Number of workers reporting that they expect to have a job next year	Identify worker opinions about work opportunities
MOBILITY		
4.F	Number of workers that spent > 3 months "on the road" working	Determine how much workers move around to work in the woods; measure of quality of life
SAFETY AND HEALTH		
4.G	Number of workers reporting that they missed work because of an on-the-job injury or illness last year	Determine how safe the work is
WAGES AND BENEFITS		
4.H	Number of workers reporting that they were paid at or above the county average wage	Determine approximate wages
4.I	Number of workers reporting that their employer offered health benefits	Determine if workers have benefits
4.J	Number of workers reporting that they and their family have health insurance	Determine if workers have benefits
ADVANCEMENT AND TRAINING OPPORTUNITIES		
4.K	Number of workers reporting that they received work-related structured training	Determine if workers are receiving training
4.L	Number of workers reporting that they received unstructured, on-the-job training	Determine if workers are receiving on the job training
4.M	Number of workers reporting that they have opportunities for advancement	Determine if workers have career paths.

(Measures that use information from contracting offices)

No.	Measure	Purpose
4.N	Percent of contracts in which at least 50% of workers came from near by communities	Determine if local workers are being hired
4.O	Average and distribution of number of work days per contract	Determine if contracts are providing durable work opportunities
4.P	Distribution of average wages of those who worked on contracts	Determine if contracts are paying high wages