

Appendix A: Contractor Survey

Interview Questions

About the Business

Name of the business/Proprietor:

Number of Employees:

Time in existing location:

General Work Experience

Please describe the type of work have you done in the last three years.

Please describe the kinds of work would you be interested in doing.

Federal Contracting in General

Have you or your firm participated in many federal contracts?

Do you want to continue to participate in federal contracts?

How much of your work is from BLM, Forest Service, other federal agencies, and private?

Do you see any barriers that prevent you from participating in more federal contracts?

About Federal Contracts Work Opportunities

How long do federal contracts usually last? What length is preferable?

What is the average dollar volume of the contracts you receive and bid on? What size is preferable?

Are you interested in bundled or multi-task contracts, longer duration contracts, and good for services?

How do you learn about federal contracts? —Is this sufficient?

Contracting on Private Land

Do you contract with private companies or individuals?

What kind of work do you do on private land?

If so, who are your major clients?

Equipment, Technology and Tools

What equipment do you own and/or lease?

Do you need any additional equipment? If so, what?

Access to Capital

How is your business financed?

How well does that work?

If you company needs additional equipment or operating capital, do you have access to capital to get it?

Licenses

Do your employees have commercial drivers licenses?

Are you a licensed contractor with the State of Oregon?

Are you or your company licensed as Farm Labor Contractor with Forestry Endorsement?

Are you or your company licensed under the Migrant and Seasonal Worker Protection Act (MSWPA)?

Are you or your company licensed to operate and apply pesticides?

Are you a certified HUB Zone Contractor?

Are you registered on Pro-Net?

Bonding

Is bonding a barrier to your continued or increased participation in federal contracts?

If so, do you have any suggestions about how to address the issue?

Do you carry workman's compensation?

Bidding

Do you have any experience with invitation for bid, request for quotes, requests for proposals, and negotiated contracts?

Workforce and Training Needs

Have you participated in formal training?

Do you have an on-the-job training program?

Do you have any particular training needs for the current or upcoming season?

Do you have any difficulty in getting or keeping skilled employees? If so, do you have any suggestions for improvement?

Written Survey

| Vegetation Management | Length of Experience (# of mo. or yrs.) | Interest in contracting? (yes or no) | Interest in training? (yes or no) |
|--|--|---|--------------------------------------|
| <input type="checkbox"/> upland planting | _____ | _____ | _____ |
| <input type="checkbox"/> riparian planting | _____ | _____ | _____ |
| <input type="checkbox"/> pre-commercial thinning | _____ | _____ | _____ |
| <input type="checkbox"/> commercial thinning | _____ | _____ | _____ |
| <input type="checkbox"/> site preparation | _____ | _____ | _____ |
| <input type="checkbox"/> mechanical harvest | _____ | _____ | _____ |
| <input type="checkbox"/> skyline yarding | _____ | _____ | _____ |
| <input type="checkbox"/> low impact yarding | _____ | _____ | _____ |
| <input type="checkbox"/> juniper removal | _____ | _____ | _____ |
| <input type="checkbox"/> aspen release | _____ | _____ | _____ |
| <input type="checkbox"/> unit layout/traverse | _____ | _____ | _____ |
| <input type="checkbox"/> stream delineation | _____ | _____ | _____ |
| <input type="checkbox"/> tree marking | _____ | _____ | _____ |
| <input type="checkbox"/> cone collection | _____ | _____ | _____ |
| <input type="checkbox"/> native grass collection | _____ | _____ | _____ |
| <input type="checkbox"/> noxious weed control | _____ | _____ | _____ |
| <input type="checkbox"/> prescribed burning | _____ | _____ | _____ |
| <input type="checkbox"/> other (please specify) | _____ | _____ | _____ |

| Range Management | Length of Experience (# of mo. or yrs.) | Interest in contracting? (yes or no) | Interest in training? (yes or no) |
|--|--|---|--------------------------------------|
| <input type="checkbox"/> fence construction | _____ | _____ | _____ |
| <input type="checkbox"/> cattle guards | _____ | _____ | _____ |
| <input type="checkbox"/> guzzler installation | _____ | _____ | _____ |
| <input type="checkbox"/> pond construction | _____ | _____ | _____ |
| <input type="checkbox"/> spring development | _____ | _____ | _____ |
| <input type="checkbox"/> production/util. survey | _____ | _____ | _____ |
| <input type="checkbox"/> other (please specify) | _____ | _____ | _____ |

| Recreation | Length of Experience (# of mo. or yrs.) | Interest in contracting? (yes or no) | Interest in training? (yes or no) |
|---|--|---|--------------------------------------|
| <input type="checkbox"/> trail maint/const | _____ | _____ | _____ |
| <input type="checkbox"/> campground maint/const | _____ | _____ | _____ |
| <input type="checkbox"/> bridge maint/const | _____ | _____ | _____ |
| <input type="checkbox"/> sign installation | _____ | _____ | _____ |
| <input type="checkbox"/> other (please specify) | _____ | _____ | _____ |

| Survey and Monitoring | Length of Experience (# of mo. or yrs.) | Interest in contracting? (yes or no) | Interest in training? (yes or no) |
|--|--|---|--------------------------------------|
| <input type="checkbox"/> level II fish surveys | _____ | _____ | _____ |
| <input type="checkbox"/> level III fish surveys | _____ | _____ | _____ |
| <input type="checkbox"/> stand exams | _____ | _____ | _____ |
| <input type="checkbox"/> vegetation surveys | _____ | _____ | _____ |
| <input type="checkbox"/> cultural heritage surveys | _____ | _____ | _____ |
| <input type="checkbox"/> rare plant surveys | _____ | _____ | _____ |
| <input type="checkbox"/> wildlife surveys | _____ | _____ | _____ |
| <input type="checkbox"/> other (please specify) | _____ | _____ | _____ |

| Wildlife Habitat Enhancement | Length of Experience (# of mo. or yrs.) | Interest in contracting? (yes or no) | Interest in training? (yes or no) |
|---|--|---|--------------------------------------|
| <input type="checkbox"/> snag creation | _____ | _____ | _____ |
| <input type="checkbox"/> bat boxes | _____ | _____ | _____ |
| <input type="checkbox"/> owl platforms | _____ | _____ | _____ |
| <input type="checkbox"/> big game repellent | _____ | _____ | _____ |
| <input type="checkbox"/> gopher baiting | _____ | _____ | _____ |
| <input type="checkbox"/> mule deer capture | _____ | _____ | _____ |
| <input type="checkbox"/> other (please specify) | _____ | _____ | _____ |

Road Construction and Maintenance

| | Length of Experience (# of mo. or yrs.) | Interest in contracting? (yes or no) | Interest in training? (yes or no) |
|--|--|---|--------------------------------------|
| <input type="checkbox"/> construction | _____ | _____ | _____ |
| <input type="checkbox"/> maintenance/stabilization | _____ | _____ | _____ |
| <input type="checkbox"/> contouring/decommission | _____ | _____ | _____ |
| <input type="checkbox"/> sub-soiling | _____ | _____ | _____ |
| <input type="checkbox"/> brush disposal | _____ | _____ | _____ |
| <input type="checkbox"/> culvert removal/replace. | _____ | _____ | _____ |
| <input type="checkbox"/> other (please specify) | _____ | _____ | _____ |

In-stream Treatments

| | Length of Experience (# of mo. or yrs.) | Interest in contracting? (yes or no) | Interest in training? (yes or no) |
|---|--|---|--------------------------------------|
| <input type="checkbox"/> loose rock check dams | _____ | _____ | _____ |
| <input type="checkbox"/> vortex weirs | _____ | _____ | _____ |
| <input type="checkbox"/> bank stabilization | _____ | _____ | _____ |
| <input type="checkbox"/> habitat structures (rocks, logs, pools, etc.) | _____ | _____ | _____ |
| <input type="checkbox"/> other (please specify) | _____ | _____ | _____ |